

SBE ORIENTATION

Build your business



**Focus on
Results**



**Work
Smart**

**Inspire
Others**

AGENDA

King County New Federal SBE Program

Presenter: Business Development/Contract Compliance Team

Small Business Enterprise (SBE) Certification

Presenter: WA State Office of Minority and Women's Business Enterprises

GSA Contracting Opportunities

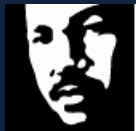
Presenter: General Services Administration Northwest/Arctic Region

King County Department of Transportation

Presenter: Transit Division

FEDERAL SMALL BUSINESS ENTERPRISE PROGRAM

- A Component of the USDOT DBE Program
- Sets **SBE Requirements/Incentives** on USDOT Funded Projects
- A firm **MUST** be a certified by the OMWBE as a federal SBE firm to count towards the required level of SBE participation.



King County

CERTIFICATION - FEDERAL SMALL BUSINESS ENTERPRISE

- SBE Eligibility Criteria
- All OMWBE Certified DBE firms are also SBEs
- SBE Certification Process
- Upcoming SBE Certification Workshops:
 - Monday, January 27th and Thursday, January 30th;
2PM to 5PM



Washington State Office of
**MINORITY &
WOMEN'S**
Business Enterprises



GENERAL SERVICES ADMINISTRATION

- Overview
- **Contracting Opportunities Forecast**
- We collaborate, build partnerships,
and deliver quality goods and services.



7 THINGS YOU NEED TO KNOW:

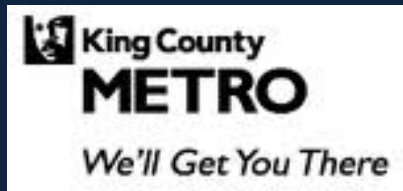


1. What is the definition of a small business?
2. Where do I register my company for federal opportunities?
3. Where do I find federal opportunities?
4. Micro purchases & Simplified Acquisitions
5. How do I determine who has opportunities that fit the services products I offer?
6. What kind of opportunities would I find with GSA? (*Hand-out*)
7. Forecast of Opportunities

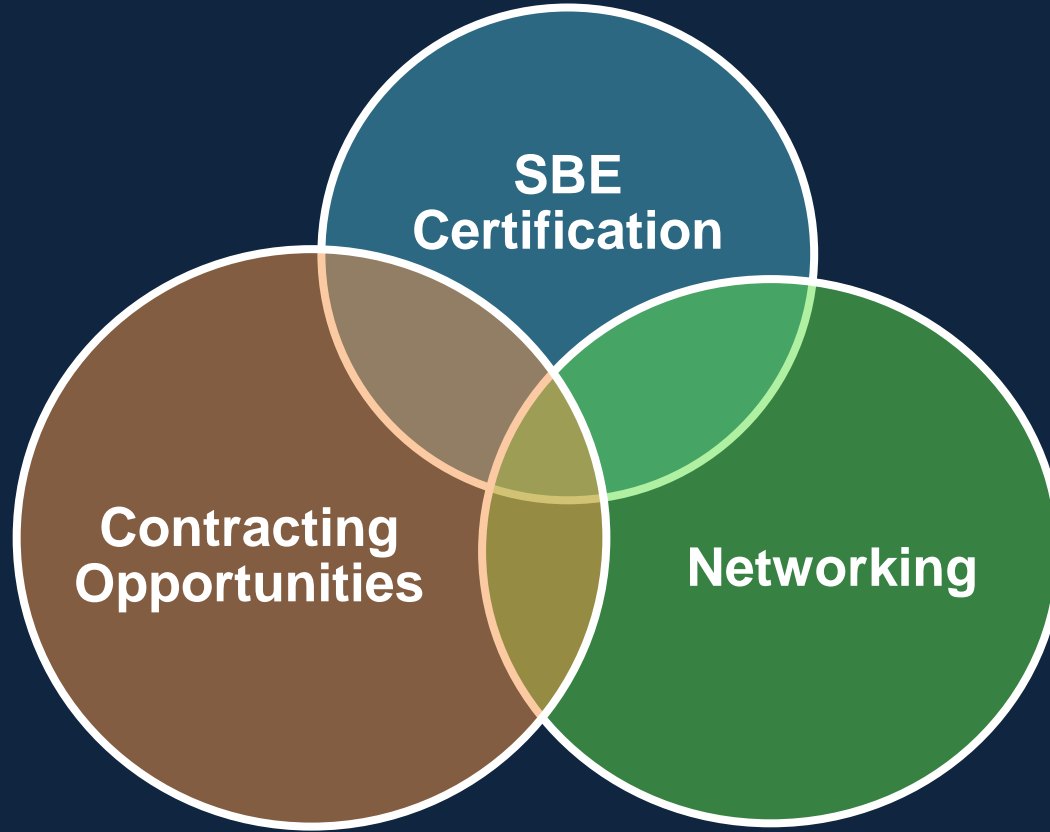
KING COUNTY DEPARTMENT OF TRANSPORTATION



Contracting Opportunities Forecast



NETWORKING



Thank you for attending today's forum